3PL COURSE REGISTRATION

TIA FOUNDATION

TRANSPORTATION INTERMEDIARIES ASSOCIATION
3PLU®
THIRD PARTY LOGISTICS UNIVERSITY

"Personal selling is the lifeblood of any successful 3PL... every broker wants to succeed in sales. What makes a great salesperson "great", however, is more than just a desire to succeed - it is having the right skill set."

Please complete one form for each registrant.

	Member	Non-member
Partnership Selling in the Supply Chain Take the initiative to Improve you and your sales team by learning basic marketing principles, sales concepts, and expose common mistakes made by brokerage salespeople.	**$50** *Reactivation*	**$75** *Reactivation*
Total Fees		

Registrant Name _____

Company _____

Mailing Address _____

City _____ **State** _____ **Zip** _____ **Country** _____

Phone _____ **Fax** _____

E-Mail (required)

Payment Method: ☐ **Check** ☐ **Visa** ☐ **Mastercard** ☐ **American Express**
Payable to TIA Foundation in U.S. funds only

Name (as it appears on card) _____

Card Number _____ **Exp. Date** _____

Billing Address (if different from above) _____

Card Holder's Signature _____

Date of course you wish to attend: _____

Students need an active e-mail address, Power Point, and access to the Internet for this class.

Fees are non-refundable and non-transferable once the course begins.
View a course sample at www.3pl-training.com

1625 Prince Street, Suite 200 Alexandria VA 22314 Ph 703.299.5700 Fx 703.836.0123 www.tianet.org